Lighting the World with Hope

Showing up for the children we serve

2021 Gift of Life International Report to Stakeholders
A MESSAGE FROM OUR CEO

There are those who believe that we all begin in the same place. This is simply not true! Of all the lessons I have learned over the years, this one is the hardest. The reality is that all of us do not begin our lives at the same ‘starting line.’ In fact, many begin life with great disadvantages and monumental challenges.

Our Global Network of Gift of Life has grown to be the premier humanitarian organization which cares for children with heart disease in the developing world. In partnership with like-minded organizations, healthcare volunteers, Rotarians and YOU we have lifted the world with hope for nearly 40,000 children and their families over the past 45 years. Each and every day we strive to ensure that all cardiac children receive the care they need and deserve!

At the heart of our mission is the empowerment of doctors and nurses around the world to care for their own children on a reliable and sustainable basis. This strategy is borne out of our desire to impact the lives of as many children as possible. True hope comes when parents can seek and find treatment for their children in their own countries.

As you read through our 2021 Stakeholder Report, you will see the impact you have made as a valued member of our Global Network of Caring. You are helping to answer the prayers of parents who otherwise would have no hope for their children. You are helping to allow everyone a chance to ‘begin in the same place.’

Thank you for being a partner in this lifesaving work! Together, we illuminate Hope! As we emerge from the constraints of the pandemic, we lift the World with Hope for children with heart disease and for their families as well as for the healthcare professionals whose hands and hearts make this work possible.

Please know that we greatly appreciate and need your on-going commitment to healing the hearts of precious children around our world! With your support, we give hope to the hopeless in this world.

Sincerely,

Rob Rayman
Chief Executive Officer
OUR LEADERSHIP

Our mission is to provide lifesaving cardiac treatment to children in need from developing countries regardless of gender, creed, or national origin. Our goal is to develop sustainable pediatric cardiac programs by implementing screening, surgical and training missions which are supported by autonomous Gift of Life programs, Rotary global grants and generous donors from around the world.
Board of Directors of  
Gift of Life International, Inc.  
PO Box 650436  
Fresh Meadows, NY 11365

We have audited the accompanying financial statements of Gift of Life International, Inc. (a not-for-profit organization, hereinafter “GOLI”), which comprise the statements of financial position as of June 30, 2020 and 2019, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

Management’s Responsibilities for the Financial Statements

Management is responsible for the preparation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor’s Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors’ judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to GOLI’s preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of GOLI’s internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of GOLI as of June 30, 2020 and 2019, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Cerini & Associates, LLP  
February 19, 2021  
Bohemia, New York

Audited Financials Year Ending June 30, 2019 and 2020

As a global organization consisting of 84 affiliated programs in 80 countries across five continents, Gift of Life International takes stewardship of its funds very seriously. 98.4% of donations directly support development of our programs to heal more little hearts.

Financial Overview

GIFT OF LIFE INTERNATIONAL STATEMENT OF ACTIVITIES

<table>
<thead>
<tr>
<th>Year Ending June 30</th>
<th>2020</th>
<th>2019</th>
</tr>
</thead>
<tbody>
<tr>
<td>SUPPORT AND REVENUE</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Contributions</td>
<td>$7,069,456</td>
<td>$10,295,865</td>
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<tr>
<td>Grant Income</td>
<td>$25,000</td>
<td>$117,300</td>
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<tr>
<td>Investment Income</td>
<td>$7,164</td>
<td>$10,480</td>
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<tr>
<td>Other Income</td>
<td>$263</td>
<td></td>
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<tr>
<td><strong>TOTAL SUPPORT AND REVENUE</strong></td>
<td>$7,102,083</td>
<td>$10,424,645</td>
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<tr>
<td>EXPENSES</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Program Development</td>
<td>$6,657,241</td>
<td>$10,213,734</td>
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<tr>
<td>Management and General</td>
<td>$55,253</td>
<td>$87,749</td>
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<tr>
<td>Fundraising</td>
<td>$55,250</td>
<td>$129,346</td>
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<tr>
<td><strong>TOTAL EXPENSES</strong></td>
<td>$6,774,744</td>
<td>$10,423,867</td>
</tr>
<tr>
<td>CHANGE IN ASSETS</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Net assets, beginning of year</td>
<td>$321,435</td>
<td>$320,657</td>
</tr>
<tr>
<td>Net assets, end of year</td>
<td>$635,775</td>
<td>$321,435</td>
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<tr>
<td><strong>TOTAL CHANGE IN ASSETS</strong></td>
<td>$314,340</td>
<td>$777,007</td>
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</tbody>
</table>

GIFT OF LIFE INTERNATIONAL STATEMENT OF FUNCTIONAL EXPENSES

<table>
<thead>
<tr>
<th>Year Ending June 30</th>
<th>2020</th>
<th>2019</th>
</tr>
</thead>
<tbody>
<tr>
<td>Salaries and wages</td>
<td>$205,074</td>
<td>$196,980</td>
</tr>
<tr>
<td>Payroll taxes and benefits</td>
<td>$41,117</td>
<td>$37,076</td>
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<tr>
<td>Direct surgical costs</td>
<td>$5,662,740</td>
<td>$9,461,296</td>
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<tr>
<td>Conferences, conventions, meetings</td>
<td>$12,103</td>
<td>$30,021</td>
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<tr>
<td>Medical supplies</td>
<td>$262,312</td>
<td>$257,268</td>
</tr>
<tr>
<td>Supplies</td>
<td>$8,332</td>
<td>$7,967</td>
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<tr>
<td>Office expenses</td>
<td>$9,672</td>
<td>$15,485</td>
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<tr>
<td>Rent</td>
<td>$2,800</td>
<td>$2,400</td>
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<tr>
<td>Donations to affiliated organizations</td>
<td>$58,092</td>
<td>$43,029</td>
</tr>
<tr>
<td>Information technology</td>
<td>$1,355</td>
<td>$1,135</td>
</tr>
<tr>
<td>Professional fees and consultants</td>
<td>$191,345</td>
<td>$30,995</td>
</tr>
<tr>
<td>Printing</td>
<td>$6,082</td>
<td>$7,782</td>
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<tr>
<td>Travel</td>
<td>$202,541</td>
<td>$292,291</td>
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<tr>
<td>Advertising and promotions</td>
<td>$16,537</td>
<td>$24,854</td>
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<tr>
<td>Telephone</td>
<td>$3,621</td>
<td>$11,219</td>
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<tr>
<td>Insurance</td>
<td>$6,064</td>
<td>$2,361</td>
</tr>
<tr>
<td>Miscellaneous</td>
<td>$52,058</td>
<td>$43,768</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td>$6,767,743</td>
<td>$10,423,867</td>
</tr>
</tbody>
</table>
Rotary Global Grants are a major funding source for Gift of Life International and our affiliated programs. Our partnership with The Rotary Foundation and its global network allows us to maximize our impact in addressing the global crisis of children born with congenital heart defects in emerging countries where 93% have no access to care.

For a complete listing of our Rotary Partners, please scan the QR code to the right.
HONORING OUR AMAZING HEALTHCARE HEROES!

Thank you for lighting the world with hope!

PROVIDING CARE TO CHILDREN THEY NEED AND HAVE A RIGHT TO RECEIVE!
“One of the deep secrets of life is that all that is really worth doing is what we do for others.”

– Lewis Carroll

Answering the prayers of parents around the world each and every day!
Our Legacy

6,066 Children on Their Way to a Happy, Healthy Future

(Since 2009 from our three Legacy programs)

Leaving a legacy is always meaningful. In our work, it is also inspiring and transformative. The development of sustainable pediatric cardiac programs in Uganda, El Salvador and Romania has given HOPE to children with heart disease in those countries and the healthcare providers who continue to strive to do what they are trained to do: save their children’s lives!

Thanks to our Global Network of Caring, for the first time ever, pediatric cardiac programs have been developed in these three countries – answering the prayers of Ugandan, Salvadoran and Romanian parents.

What is a Legacy Program? The Legacy Program status acknowledges that a pediatric cardiac program has succeeded as a Core Program and has the full backing of its government and hospital, the team has been fully trained, equipment and facilities have been dedicated for use solely by the program and that they are now regularly and sustainably treating their own children.

Uganda
Healing Little Ugandan Hearts since 2009

The Uganda Heart Institute is the home of Uganda’s sustainable pediatric cardiac program. Ugandan doctors and nurses specialized in the care of children with heart ailments work tirelessly to ensure all children in need of care receive the treatment they require in order to live a happy and healthy life!

Thank you for giving Ugandan children like me a healthy heart!
— Jackie

3,736 children treated since 2009

1,848 children provided care throughout the global pandemic
EL SALVADOR

Healing Little Salvadoran Hearts since 2010

Salvadoran children and their parents look to the pediatric cardiac program at Benjamin Bloom Hospital in San Salvador for expert care. Having become one of the most prolific programs in Central America, Salvadoran healthcare professionals now reliably care for over 200 children every year.

Thank you for making dreams come true for Salvadoran children with heart disease and for their families.
– Marlin

2,076 children treated since 2010

177 children provided care throughout the global pandemic

ROMANIA

Healing Little Romanian Hearts since 2016

Our newest Legacy Program has been created at Grigore Alexandrescu Hospital in Bucharest. The Romanian pediatric cardiac team has provided care to 77 children during the past 16 months. HOPE is now a reality at a public hospital in Bucharest for parents and their children with heart disease.

Look at me now! I am ready to grow big and strong! Thank you for healing little Romanian hearts like mine!
– Elena

254 children treated since 2016

77 children provided care throughout the global pandemic
LIGHTING THE WORLD WITH HOPE THROUGH STRATEGIC DEVELOPMENT OF SUSTAINABLE PEDIATRIC CARDIAC PROGRAMS
2009 - 2021
Empowering healthcare professionals in emerging countries to care for children with heart disease in their country of birth

Impact of Legacy & Core Programs
- 6,961 children treated
- 100 training visits
- $11.6 million invested

Core Program Strategy
Developed in 2009
- Maximize capacity to treat more children
- Strategic development of sustainable pediatric cardiac programs
- Allocate significant resources and focus on program development

Core Program Criteria
- Supportive and invested government
- Motivated and involved hospital administration
- Established pediatric cardiac program
- Existing in-country NGO to support the program

LEGACY PROGRAMS
- Uganda
- El Salvador
- Romania

CORE PROGRAMS
- Jamaica
- Bolivia

JAMAICA
Healing Little Jamaican Hearts since 2011
We are optimistic that a sustainable pediatric cardiac program will be established by the end of 2022 at Bustamante Hospital for Children in Kingston. Although there have been many unforeseen challenges, the Jamaican pediatric cardiac program is strong and has committed leadership which will ultimately prevail.

BOLIVIA
Healing Little Bolivian Hearts since 2019
The future is bright for the pediatric cardiac program at Hospital del Ninos in La Paz. Principled, committed healthcare professionals make up the pediatric cardiac team which is ready to be empowered to care for their own children. We are excited to continue our training visits and provision of care for children who otherwise do not receive help.
93% of children born with a heart defect are born in a country where there is no hope for treatment.

COUNTRIES OF FOCUS

Our program was created to provide hope to children with no opportunity for care in their country of birth and allows them to receive the lifesaving care they need and deserve.

Our Countries of Focus do not meet our criteria for consideration as a Care Program. Yet, they demonstrate a dire need for pediatric cardiac care. This program allows for the transformation of lives for children like Sweet Ali.

We have continued to light the world with hope for Dominican children throughout the global pandemic. A total of 48 children were treated for their heart ailments during three vocational training visits in October and December 2020 and March 2021. A Rotary Global Grant and our team of dedicated volunteer healthcare professionals made it possible to provide hope to these children and their families.

Kosovar children have no access to cardiac care in their country. In April 2021, we were able to make dreams come true for 28 children and their families during our training visit to Pristina. With strict Covid-19 protocols in place, our volunteer medical team from Italy and New York brought hope and love to these children.
The Rotary Club of Makati West is truly answering the prayers of Filipino parents who have children with heart disease. They have formed partnerships with local hospitals, NGOs, and government agencies to maximize their efforts. Gift of Life International receives more requests for help from The Philippines than anywhere in the world. Makati West Rotarians are now partnering with fellow Rotarians to respond to this tremendous need.

The global pandemic had a great impact on the efforts of the Rotary Club of Cebu to provide care to Cebuan children with heart disease. Knowing the dire need, Cebuan Rotarians formed a partnership with the Makati West Rotarians to create a new pathway for these children to receive the care they need and deserve. A total of 21 Cebuan children have had their hearts healed in Manila over the past 6 months.

Gift of Life Sri Lanka was tenacious in their efforts to provide care to the children in need throughout the pandemic. Thanks to the funding of a Rotary Global Grant and partnerships with local hospitals, 44 children received the Gift of Life during the Covid-19 crisis.

India was hit especially hard by the catastrophic pandemic and yet our five Gift of Life programs throughout the country remained steadfast in their commitment to healing hearts – 177 little hearts were healed in the most difficult of times.

Over the past year, Pakistani hospitals were not able to handle the immense numbers of Covid patients and therefore closed their doors to pediatric cardiac surgeries. Thanks to the strength of our partnerships with Rotarians, local hospitals and the Pakistani Children’s Heart Foundation, seven children still had their dreams come true.
Rotarian and Pediatric Cardiac Surgeon Dr. Hesham Shawky and his team showed up for 22 children who needed them most during the most challenging of times. Thanks to the funding of two Rotary Global Grants, they have continued to provide children with care throughout the pandemic.

Gift of Life Lebanon has endured many challenges in the past year. However, they remain steadfast in their focus to provide care to Lebanese, Syrian and other Middle Eastern children in need. Their partnerships with local hospitals and Rotarians allowed for 30 hearts to be healed despite these challenges.

Our program in Jordan is recovering from the impact of the pandemic. While they were able to provide care to 10 Middle Eastern children during the past year, it is our hope that before the end of 2021, an additional 40 children will be treated.

Children treated: 142

Children treated: 292

Children treated: 475

Children with advanced RHD now treated at Uganda Heart Institute

Partnering with Children’s National Hospital and Uganda Heart Institute

All children with RHD enrolled in National Ugandan Rheumatic Heart Disease Registry

Over 100,000 children screened for RHD in Uganda

RHD Treatment was Uninterrupted Throughout the Pandemic (More than 1,000 children received their monthly penicillin injections)
**NUTRITIONAL ASSISTANCE**

This unique component of our Salvadoran program provides need-based nutritional assistance ensuring treated children receive sufficient and well-balanced nutrition during their recovery period. This program significantly improves the child’s ability to reach a healthy weight for the first time following treatment for their heart ailment. Brenda Small, President of Gift of Life Los Angeles, implemented this program in 2008.

**SIGNATURE INITIATIVES**

**HUMANIZED CARE**

Humanized Care is a compassionate, warm and comforting program for children and families with a holistic approach to supporting medical care before, during and after hospitalization. Empowering staff to provide this care in emotionally empathic and connected relationships and sustain their own emotional health through consultations and training is the core foundation of this program. This culturally sensitive program was introduced in El Salvador by Fredlee Ann Kaplan, LCSW, LMFT, Director of Humanized Care Programs.

“A hero is someone who has given his or her life to something bigger than oneself.”
— Joseph Campbell

Albany Medical Center Healthcare Heroes
THANK YOU

to our stakeholders, donors, Rotarians, healthcare professionals, like-minded partners and volunteers who help to make it possible to touch the hands and hearts of children in need.

MILESTONES ACHIEVED

THANKS TO YOU!

Nearly 40,000 children treated since 1976

Provided care to over 3,200 children from 24 countries since March 2020

Received over $13.2 MILLION in Rotary Global Grants since 2013

Completed 6 training visits since March 2020

Just on my way to have my little heart healed during a global pandemic. Thank you for helping me to stay safe and get a healthy heart.

– Rico

Hope is the thing with feathers
That perches in the soul
And sings the tune without the words
And never stops at all

– Emily Dickinson
Ensuring all cardiac children receive the care they need and deserve

Rob Raylman
Chief Executive Officer
(855) 73-HEART
PO Box 650436
Fresh Meadows, NY 11365
www.giftoflifeinternational.org